

## Winter Quarter 2012 Schedule - Updated as of 12.5.2011

Winter registration appointments visible in e-campus: Monday, October 10, after 10 a.m.

Evening classes are 75 minutes (5:45-7pm; 7:20-8:35 pm);

Winter registration appointments begin for returning students: Monday, October 17

Saturday classes are 165 minutes (8:30 - 11:15 am; 12:00 - 2:45 pm)

Winter registration begins for new winter quarter students: Monday, Decemeber 5

**Winter classes begin January 9 and winter final exams conclude March 21 (Saturday classes conclude March 24)**

SECT. #	COURSE	TITLE	DAY	TIME	ROOM	INSTRUCTOR	ADDITIONAL CLASS MEETING SESSIONS		
							JAN	FEB	MAR
76795	ACTG 300	Financial Accounting	MW	5:30	PriceWaterhouseCoopers Classroom, Lucas Hall 310	Paisley, C.			15, 17
76797	ACTG 300	Financial Accounting	MW	7:20-8:50	PriceWaterhouseCoopers Classroom, Lucas Hall 310	Paisley, C.			15, 17
76798	ACTG 302	Managerial Accounting	TTH	5:45	Kenna Hall 216	Nelson, B.			
76799	ACTG 302	Managerial Accounting	TTH	7:20	Kenna Hall 216	Nelson, B.			
76800	ACTG 309	Seminar in International Accounting	MW	5:45	Kenna Hall 306	O'Brien, W.			15
76801	ECON 401	Economics for Business Decisions	TTH	5:45	Perlegos Classroom, Lucas Hall 308	Heineke, J.			
76802	ECON 401	Economics for Business Decisions	MW	5:45	Leadership Classroom, Lucas Hall 309	Shin, D.			15
77203	ECON 401	Economics for Business Decisions	MW	5:45	TBD	Sáez, H.			15
76803	ECON 405	Macroeconomic Theory and Policy	MW	5:45	Alumni Science 135	Field, A.			15
76804	ECON 405	Macroeconomic Theory and Policy	MW	7:20	Alumni Science 135	Field, A.			15
76805	ECON 430	Game Theory and Human Behavior	MW	7:20	Leadership Classroom, Lucas Hall 309	Shin, D.			15
76806	FNCE 451	Financial Management	THURS	7:20-9:50	Breetwor-Evans Classroom, Lucas Hall 208	Davis, D.			
76807	FNCE 451	Financial Management	TTH	5:45	Ernst & Young Classroom, Lucas Hall 209	Fay, J.			
76808	FNCE 455	Investments	TTH	5:45	Bronson Classroom, Lucas Hall 207	Nguyen, C.			
76809	FNCE 455	Investments	TTH	7:20	Bronson Classroom, Lucas Hall 207	Nguyen, C.			
76810	FNCE 484	Financial Engineering	WED	7:20-9:50	Alumni Science 133	Das, S.			
76811	IDIS 612	Mgmt of the High-Technology Seminar	MW	5:45	Moles Classroom, Lucas Hall 206	Alepin, L.			15
769812	MGMT 501	Managerial Competencies and Team Effectiveness	TTH	5:45	Moles Classroom, Lucas Hall 206	Johnson, A.			3
76813	MGMT 501	Managerial Competencies and Team Effectiveness	TTH	7:20	Moles Classroom, Lucas Hall 206	Johnson, A.			3
76814	MGMT 503	Organizational Analysis and Management	MW	5:45	Perlegos Classroom, Lucas Hall 308	Griffith, T.			15
76815	MGMT 503	Organizational Analysis and Management	MW	7:20	Perlegos Classroom, Lucas Hall 308	Griffith, T.			15
76816	MGMT 503	Organizational Analysis and Management	TTH	5:45	Kenna Hall 212	Chandy, T.			
76817	MGMT 505	Corporate Social Responsibility & Public Policy	TTH	5:45	Pimentel Classroom, Lucas Hall 306	den Nieuwenboer, N.			
EVECOHORT	MGMT 505	Corporate Social Responsibility & Public Policy	TTH	7:20	PriceWaterhouseCoopers Classroom, Lucas Hall 310	den Nieuwenboer, N.			
76819	MGMT 512	Social Psychology of Leadership	MW	7:20	Alumni Science 120	Goins, M.			15
76820	MGMT 532	Managerial Communications	TTH	5:45	Leadership Classroom, Lucas Hall 309	Hall, J.			
76821	MGMT 538	Managing Teams and Projects	TTH	5:45	Kenna Hall 104	Bolton, M.			
			SAT	8:30-12:30			28		
76822	MGMT 544	Strategic Business Negotiations	MW	7:20	Kenna Hall 308	Palmer, D.			15
76857	MGMT 696	Intellectual Property Strategy for Tech Start-ups	MW	7:20	Moles Classroom, Lucas Hall 206	Powers, E.			
76823	MGMT 619	Business Policy in High Technology Firms	MW	5:45	Ernst & Young Classroom, Lucas Hall 209	Jain, S.			15
76824	MGMT 619	Business Policy in High Technology Firms	MW	7:20	Ernst & Young Classroom, Lucas Hall 209	Jain, S.			15
76825	MKTG 551	Marketing Analysis and Decisions	TTH	5:45	Alumni Science 220	Shanmugam, R.			
76826	MKTG 551	Marketing Analysis and Decisions	TTH	7:20	Alumni Science 220	Shanmugam, R.			
76828	MKTG 553	Competitive Marketing Strategy	MW	5:45	Bronson Classroom, Lucas Hall 207	Lo, D.			15
76829	MKTG 553	Competitive Marketing Strategy	MW	7:20	Bronson Classroom, Lucas Hall 207	Lo, D.			15
76830	MKTG 568	Marketing Research	WED	7:20-9:50	Breetwor-Evans Classroom, Lucas Hall 208	McQuarrie, E.			
76831	MKTG 574	Sales Management	TTH	5:45	Perlegos Classroom, Lucas Hall 308	Corio, S.			
76832	MKTG 592	Internet Mktg & E-Commerce	MW	5:45	Breetwor-Evans Classroom, Lucas Hall 208	Klemushin, G.			15
76833	MKTG 594	Business to Business Marketing	TTH	5:45	Berger Classroom, Lucas Hall 309	Montermoso, J.			

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					JAN	FEB	MAR		
76834	MSIS 601	Object-Oriented Analysis and Programming	TTH	5:45	Breetwor-Evans Classroom, Lucas Hall 208	Ghiassi, M.			
76835	MSIS 605	Telecommunications and Business Networks	MW	5:45	Henley and Turnlund Classroom, Lucas Hall 210	Xia, M.			15
76836	MSIS 641	Information Tech: Ethics and Public Policy	MW	7:20	Henley and Turnlund Classroom, Lucas Hall 210	Kelley, J.			15
76856	MSIS 623	Financial Information Systems	TTH	7:20	Ernst & Young Classroom, Lucas Hall 209	Nanopoulos, P.			
SEE GBP	MSIS 640	MSIS Capstone Proposal	TBA	TBA	TBA	Ghiassi, M.			
SEE GBP	MSIS 642	MSIS Capstone Project I	TBA	TBA	TBA	Ghiassi, M.			
SEE GBP	MSIS 643	MSIS Capstone Project II	TBA	TBA	TBA	Ghiassi, M.			

EVECOHORT	OMIS 353	Statistical Methods	TTH	5:45	PriceWaterhouseCoopers Classroom, Lucas Hall 310	Coxon, T.			
76838	OMIS 353	Statistical Methods	TTH	5:45	Henley and Turnlund Classroom, Lucas Hall 210	Fatemi, H.			
76839	OMIS 353	Statistical Methods	TTH	7:20	Henley and Turnlund Classroom, Lucas Hall 210	Fatemi, H.			
76840	OMIS 355	Computer Based Decision Models	MW	5:45	Berger Classroom, Lucas Hall 309	Nahmias, S.			15
76841	OMIS 355	Computer Based Decision Models	MW	7:20	Berger Classroom, Lucas Hall 309	Nahmias, S.			15
76842	OMIS 357	Operations Management	MW	5:45	Pimentel Classroom, Lucas Hall 306	Collins, R.			15
76843	OMIS 357	Operations Management	MW	7:20	Pimentel Classroom, Lucas Hall 306	Collins, R.			15
76844	OMIS 390	Integrated Product Development	MW	7:20	Arts and Sciences 129	Propp, J.			15

### One-Unit Classes

76845	IDIS 705	Leadership for Justice and Prosperity	SAT	8:30-5:30	TBA	Koch/Hanson	28		
76846	IDIS 705	Leadership for Justice and Prosperity	SAT	8:30-5:30	TBA	Koch/Hanson	28		
76847	MGMT 714	Strategies for Emerging Clean-Tech Sector	SAT	10:00-1:00	Leadership Classroom, Lucas Hall 309	Jain, S.	28	4, 11	
76848	MKTG 708	Financially Effective Mkt Positioning Strategy	FRI	5:30-8:30	Berger Classroom, Lucas Hall 309	Bruno, A.	27	3	
			FRI	5:30-7:30		Bruno, A.		24	
76849	MKTG 709	Investment & Entrepreneurship in the Boomer Market		5:30-8:30	Leadership Classroom, Lucas Hall 309	Furlong, M.	13, 27		2
76850	MKTG 712	Achieving Brand Leadership	FRI	5:30-7:30	Breetwor-Evans Classroom, Lucas Hall 208	Byers	13, 20	10, 17	

### Saturday Classes

76851	FNCE 480	Emerging Company Finance	SAT	8:30-11:15	Pimentel Classroom, Lucas Hall 306	Hendershott, R.			
76852	FNCE 457	International Financial Management	SAT	12:00-2:45	Pimentel Classroom, Lucas Hall 306	Sarin, S.			
76853	MGMT 546	Spirituality of Organizational Leadership	SAT	8:30-2:30	PriceWaterhouseCoopers Classroom, Lucas Hall 310	Delbecq, A.	7, 21	4	3
				8:15-7:30				11	
76854	MKTG 572	Product Market Planning & Strategy	SAT	8:30-11:15	Berger Classroom, Lucas Hall 309	Sarangee, K.			
76855	MKTG 596	Integrated Marketing Communications	SAT	12:00-2:45	Berger Classroom, Lucas Hall 309	Byers, C.			

Courses labeled "EVECOHORT" are not open to Evening MBA students, but to students specifically enrolled in the Evening Cohort.

Room #	Lucas Hall Classrooms
307	Berger Classroom
208	Breetwor-Evans Classroom
207	Bronson Classroom
209	Ernst & Young Accounting Classroom
126	Forbes Family Conference Center
210	Henley and Turnlund Classroom
309	Leadership Classroom
206	Moles Classroom
308	Perlegos Classroom
306	Pimentel Classroom
107	Polycom Executive Classroom
310	PriceWaterhouseCoopers Classroom

### HELPFUL LINKS

Capstone Petition:	<a href="http://scu.edu/business/graduates/graduation">http://scu.edu/business/graduates/graduation</a>
Graduation Petition:	<a href="http://scu.edu/business/graduates/graduation">http://scu.edu/business/graduates/graduation</a>
Course Evaluation:	<a href="http://evaluations.scu.edu">http://evaluations.scu.edu</a>
Course Syllabi:	<a href="http://eres.scu.edu">http://eres.scu.edu</a> Password: Leavey
Directory:	<a href="http://phonebook.scu.edu">http://phonebook.scu.edu</a>