

GABRIELA DOBRESKU, Ph.D.

PROFESSIONAL EXPERIENCE

2023 – current **Santa Clara University** Santa Clara, California
Adjunct Lecturer, Economics Department

2011 – 2022 **Cornerstone Research, Inc.** Menlo Park, California
Senior Practice Manager, Consumer Fraud and Product Liability Practice Area

- Managed strategic practice development initiatives. Grew a cohesive group of practice leaders.
- Built internal processes and reporting databases that monitored and measured business development efforts.
- Created annual business plans. Presented quarterly financial results, forecasts and strategic summaries in “townhall” and leadership meetings.
- Developed strategic affiliations with top academic testifying experts.
- Built internal knowledge and resource databases containing analysis best practices and templates, data tutorials, and literature citations.

Senior Manager (2011-2019)

- Led teams to support testifying experts in providing testimony in complex, high-profile commercial litigation.
- Liaised with attorney clients and academic testifying experts.
- Designed and conducted economics and marketing analyses, such as regression analyses of market data, hypothesis testing related to potential causal effects of market events, and consumer surveys.
- Projects spanned a variety of industries, including consumer electronics, technology, food and beverages, medical and pharmaceuticals, and financial insurance.
- Led formal advising and performance review programs for staff.

2009 – 2011 **International Monetary Fund** Washington, D.C.
Economist

- Provided public finance and fiscal policy analysis, including budget analysis, tax policy, financing strategies and debt management for various countries in the context of surveillance, program negotiation or technical assistance.
- Conducted research on fiscal policy topics for various IMF publications.

2007 – 2008 **World Bank Group** Washington, D.C.
Consultant, Development Economics Research Group

- Conducted research on export patterns in the business services sectors and on the role of foreign direct investments in the retail sector in developing countries.

- 2006 **European Bank for Reconstruction and Development** London, U. K.
Research Analyst, Chief Economist's Office
- Conducted research on the performance of public-private partnerships in infrastructure sectors.
 - Analyzed data for household surveys administered in Central and Eastern European countries.

VOLUNTEER EXPERIENCE

- 2022 – current **Foundation for Fighting Blindness** San Francisco, California
- Resource Chair
 - Professional outreach representative
- 2018 – current **Cumberland Elementary School** Sunnyvale, California
- Taught YMCA's Project Cornerstone lessons that encourage youth to build positive character values and social skills.
 - Coached for the "Girls on the Run" program.

EDUCATION

- 2004 – 2009 **University of California at Berkeley** Berkeley, California
Ph.D. in Economics; M.A. in Economics
Fields: international trade and development; political economy
- 2000 – 2004 **Grinnell College** Grinnell, Iowa
B.A. in Economics, with Honors
- 2002 – 2003 **London School of Economics** London, U. K.
General Course