# ALEXANDER K. ZENTEFIS

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#### **Academic Positions**

#### Leavey School of Business, Santa Clara University

Assistant Professor 2025–

#### Hoover Institution, Stanford University

Visiting Fellow 2025— John Stauffer National Fellow in Public Policy 2024–2025

#### Federal Reserve Bank of Chicago

Visiting Scholar 2024–

#### Yale University School of Management

Assistant Professor 2017–2024

#### **Education**

#### The University of Chicago Booth School of Business

Ph.D. Finance 2017

Thesis: "Bank Net Worth and Frustrated Monetary Policy" Committee: Douglas Diamond (chair), Stavros Panageas (chair),

John Cochrane, Pietro Veronesi

#### Washington University in St. Louis Olin Business School

M.S. Finance 2009
B.S. Finance 2009

#### Research Field

Institutions

#### **Peer-Reviewed Publications**

- "Segmentation and Beliefs: A Theory of Self-Fulfilling Idiosyncratic Risk" (with Paymon Khorrami)
   Journal of Economic Theory, 224: 105954 (2025)
- 2. "Causal Micro-Narratives" (with Mourad Heddaya, Qingcheng Zeng, Chenhao Tan, and Rob Voigt)

Association for Computational Linguistics: Empirical Methods in Natural Language Processing 6th Workshop on Narrative Understanding Proceedings, 1: 67-84 (2024)

3. "Monotone Function Intervals: Theory and Applications" (with Kai Hao Yang)

American Economic Review, 114(8): 2230–2270 (2024)

Lead Article

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- 4. "Corporate Culture as a Theory of the Firm" (with Gary Gorton) *Economica*, 91(364): 1391–1423 (2024)
- 5. "Regulating Oligopolistic Competition" (with Kai Hao Yang) Journal of Economic Theory, 212: 105709 (2023)
- "Language of Bargaining" (with Mourad Heddaya, Solomon Dworkin, Chenhao Tan, and Rob Voigt)
   Association for Computational Linguistics 61st Annual Proceedings, 1: 13161–13185 (2023)
- 7. "Social Progress and Corporate Culture" (with Gary Gorton) Industrial and Corporate Change, 32(3): 733–754 (2023)
- 8. "Self-Fulfilling Asset Prices" Review of Asset Pricing Studies, 12(4): 886–917 (2022)
- 9. "Bank Net Worth and Frustrated Monetary Policy" Journal of Financial Economics, 138(3): 687–699 (2020)

#### **Other Publications**

10. "Corporate Culture" (with Gary Gorton and Jillian Grennan)

Annual Review of Financial Economics, 14: 535–561 (2022)

### Working Papers

- 11. "A Century of Inflation Narratives" (with Mourad Heddaya, Qingcheng Zeng, Chenhao Tan, and Rob Voigt)
- 12. "Explaining Models" (with Kai Hao Yang and Nathan Yoder) Accepted 26th ACM Conference on Economics and Computation (EC'25)
- 13. "What Drives Disparities in Bank Branch Use? A Geospatial Analysis" (with Jung Sakong) (R&R, Review of Finance)
- 14. Risk-taking under a Punishing Bailout" (R&R, Review of Asset Pricing Studies)

### **Subsumed Papers**

- 15. "Gerrymandering and the Limits of Representative Democracy" (with Kai Hao Yang)
- 16. "Distributions of Posterior Quantiles and Economic Applications" (with Kai Hao Yang)

#### **Previous Professional Positions**

#### The University of Chicago, Becker Friedman Institute Research Assistant

2012-2014

# Federal Reserve Board of Governors, Capital Markets

Sr. Research Assistant 2009–2011

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## **Teaching**

Santa Clara Leavey FNCE 121: Financial Management (Undergraduate) FNCE 124: Investments (Undergraduate) FNCE 2405: Investments (MBA)	2026– 2026– 2026–
Yale SOM MGT 430 E1: The Executive (EMBA) MGT 412: Investor (MBA) MGT 781: Finance Workshop MGT 430: The Executive (MBA) MGT 782: Financial Econ Pre-Workshop (PhD)	2019–2024 2017–2024 2019 2018 2017–2019
Chicago Booth B35000: Investments (Teaching Assistant for Stavros Panageas) B35150: Advanced Investments (Teaching Assistant for John Cochrane)	2014 2014
Students	
Doctoral Advising Name (Placement) Mourad Heddaya (ongoing) Yi (Layla) Wang (ongoing)	2022– 2022–
Pre-Doctoral Advising Name (Placement) Yixuan (Tom) Wang (University of Waterloo) Yi (Layla) Wang (Yale SOM) Gen Li (UBC Sauder)	2024 2022 2020
Masters Advising Name (Institution) Jia Zhang (Yale SOM) Evan Gaj (Yale SOM) Emily Lewis (Yale SOM)	2025 2024 2023

### **Professional Activities**

#### Journal Reviewer

American Economic Review

American Economic Review: Insights

Applied Economics

Economica

Economics and Business Letters

Frontiers in Psychology

Harvard Data Science Review

Industrial and Corporate Change

Journal of Economic Dynamics and Control

Journal of the Economic Science Association

 $Journal\ of\ Economic\ Theory$ 

Journal of Finance

Journal of Financial Intermediation Journal of Law, Economics, and Organization Journal of Monetary Economics Journal of Political Economy Management Science Managerial and Decision Economics Nature: Humanities & Social Sciences Communications Organization Science Pacific-Basin Finance Review Review of Asset Pricing Studies Review of Financial Studies Conference Program Committee Member SFS Cavalcade North America Meeting Program Committee 2025 -FMA Annual Meeting Program Committee 2024-Olin/Kenan-Flagler/Gothenburg/JFI Banking Conference 2024 European Finance Association Annual Meeting 2024-Western Finance Association Annual Meeting 2023 -2023 -Research Symposium on Finance and Economics Financial Intermediation Research Society Conference 2022 -Berkeley Culture Conference 2021 -Midwest Finance Association Annual Meeting 2019 -WashU Olin Corporate Finance Conference 2018 -Yale SOM Financial Crisis Conference 2018 Conference Organizer Yale SOM Junior Finance Conference 2018-2019 **Conference Session Chair** Financial Management Association European Annual Meeting 2022 Berkeley Culture Conference 2022 American Economic Association Annual Meeting 2017 Moderator Yale SOM Women in Management Financial Inclusivity Panel 2023-2024 **Academic Advisory Board Member** Berkeley Culture Initiative 2021 -Member Finance Theory Group 2024 -Service Activities Yale SOM Finance Junior Faculty Recruiting 2017-2024 Finance Ph.D. Admissions 2017-2024 Chicago Booth Student Finance Brownbag Seminar Coordinator 2012-2014

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# Keynote Addresses

Research Symposium on Finance and Economics	2025
Honors, Awards, and Fellowships	
Best Paper Award, Fin. Intermediation & Markets, FMA Annual Meeting Best Paper Award, Asia-Pacific Association of Derivatives John Leusner Fellowship AQR Top Finance Graduate Award Best Finance Ph.D. Paper Award, 13th Annual Conference on Corp. Fin. Fischer Black Fellowship in Finance	2023 2023 2017 2017 2016 2015–2016
Katherine Dusak Miller Ph.D. Fellowship AFA Student Travel Grant Bradley Foundation Fellowship CRSP Summer Paper Award John and Serena Liew Fellowship	$2014-2015 \\ 2015 \\ 2014 \\ 2012 \\ 2011$
Booth School of Business Doctoral Fellowship	2011–2014
Presentations	
Fresno State Craig Pepperdine Economics UC Santa Cruz Economics Conference on Frontiers in Machine Learning and Economics (scheduled) UC Davis Graduate School of Management (scheduled) USC Marshall (scheduled) UC Riverside Economics (scheduled)	2025
Santa Clara Leavey (x2) OFR Treasury Federal Reserve Board Northeastern D'Amore-McKim Notre Dame Mendoza Haverford Economics OCC Bank Research Symposium 2nd UGA Fall Finance Conference California State East Bay Economics Temple Fox San Jose State Economics University of San Francisco Economics San Francisco State Economics	2024
AEA Annual Meeting Yale SOM American University Kogod Young Scholars Finance Consortium Boston College Carroll NBER Data Privacy Protection Conference Federal Reserve Board UNC Conference on Reducing Wealth Inequality Federal Reserve Bank of Chicago	2023

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Federal Reserve Bank of Boston UConn Economics Macro Workshop	
DePaul Driehaus	
Villanova School of Business Economics Emory Economics Macro Seminar	
4 <sup>th</sup> Annual Boca Corporate Finance and Governance Conference	
11th FDIC Consumer Research Symposium	2022
Colorado Boulder Leeds	
12th Monash Financial Markets and Corporate Governance Conference	
10th FMA Applied Finance Conference	
20 <sup>th</sup> International IO Conference 7 <sup>th</sup> UConn Finance Conference	
Yale International and Spatial Economics Lunch Workshop	
SFS Cavalcade North America	
Africa Meeting of the Econometric Society	
BSE Summer Forum (Organizational Economics)	
SIOE Annual Conference	
Econometric Society Australasia Meeting	
FMA European Conference	
4th CEPR Endless Summer Conference on Fin. Intermediation & Corp. Fin.	
Yale Junior Applied Micro Workshop	
Johns Hopkins Carey	
Baruch College Zicklin	
Berkeley Culture Conference	2021
MFA Annual Meeting	
New Zealand Finance Meeting	
AFA Annual Meeting	2020
Yale SOM (2x)	
Federal Reserve Board	
AFA Annual Meeting	2019
MFA Annual Meeting	
HEC-McGill Winter Finance Workshop	
Adam Smith Workshop (Corporate Finance)	
Federal Reserve Bank of New York	
Front Range Finance Seminar  FIRS Annual Meeting	
FIRS Annual Meeting Society of Economic Dynamics Annual Meeting	
Macro-finance Juniors Conference	
30 <sup>th</sup> CEPR/Gerzensee European Summer Symposium in Fin. Mkts. (Asset Pricing)	
Economics of Social Sector Organizations Conference	
6th Cambridge Corporate Finance Theory Symposium	
FMA Annual Meeting	
3rd Columbia Rising Five Star Conference	
AEA Annual Meeting	2018
MFA Annual Meeting	2010
FIRS Annual Meeting	

Treasury Department OCC Northeastern D'Amore-McKim

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Yale SOM Stanford GSB

Chicago Booth

UT Austin McCombs

Vanderbilt Owens

Federal Reserve Board

**OFR Treasury** 

Cleveland Fed

Yale SOM

Boston U Questrom

UCLA Anderson

European Central Bank

Stanford

Copenhagen Business School

Oxford Financial Intermediation Theory Conference (OxFIT)

Olin Business School WFA-CFAR and Journal of Fin. Intermediation Conference

Yale Junior Finance Conference

Chicago Booth

WashU Olin 13th Annual Conference on Corporate Finance

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