

**Santa Clara University, Leavey School of Business  
Search for the Dean**

**Listening Sessions – Questions for Consideration**

**Setting the context: Leavey School of Business**

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1. How would you describe the Leavey School of Business today? What are the major developments that have taken place over the last several years? What are the School's distinguishing features and points of pride?
2. What would you like to see the next Dean accomplish? What areas will require time and attention? Are there specific initiatives the next Dean should undertake or opportunities they should pursue?
3. How will you know that you hired the right person – one year from now, three years from now, and five years from now? What objective measures for success do you have in mind? Are there important subjective or informal measures for determining success as well?

**The ideal candidate: the skills, experience, accomplishments, and personal qualities that candidates for this position should bring**

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4. What would you see in a CV or resume that would lead you to believe someone has the skills and experience to do this job well? What other experiences would you believe are important for the next Dean to have?

**Making the case: what is attractive about this position, at this institution, at this time?**

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5. If a very close friend of yours had an interest in this position, what would you want them to know? What makes this an exciting opportunity? What might be hard?

**Networking**

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6. Which institutions do you believe will yield the most promising candidates?
7. Do you have any suggestions of individuals we should contact, either for candidate ideas or as candidates themselves?