### Amplifying Alumni Engagement: Evergreen Events & Campus Partnering

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JAA Conference 2025

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### Session Overview

- Challenges of boosting alumni engagement with limited budget and staff resources
- Learn practical strategies for leveraging campus partnerships
- Low-lift, repeatable, digital events/programming at minimal cost, minimal staff time
- Walk away with real-life examples & action items



## The Challenges

• Flat or shrinking budgets, staff bandwidth & resources

• Event fatigue among alumni

• Geographic spread of alumni

What does engagement look like for SJU



# Engagement that Works Everywhere and for Everyone

#### **Evergreen Events:**

Evergreen events are creative, sustainable programs that keep alumni connected without relying on large budgets or in-person gatherings.

These initiatives offer thoughtful, year-round engagement opportunities that reflect alumni interests, values, and professional goals.

#### One Campus, One Team:

By collaborating strategically with campus partners, we can engage with more alumni and attract new alumni to be engaged with the university.

These collaboration efforts also help keep messaging and programing unified across the university.



## Sample Evergreen Events

- Community & Learning: Alumni Learning Consortium, Virtual Tours, Digital Yearbooks
- **Professional:** Monthly Headshots, Career Habits webinars; Advice to graduating seniors
- Jesuit Identity: Lenten & Advent Reflections, Month of Gratitude, Letters to Elders



#### Marketing

Loyola Marymount University



Would you like to catch a concert? Tour the latest exhibit at the Frances M. Maguire Art Museum? Or take a stroll through the gardens of The Barnes Arboretum at Saint Joseph's University.

Plan a day of art, music and nature this spring - all for FREE.

For more details, please submit your name below.

Get info here.

#### Can't attend? Continue to stay engaged with our alumni community:

- . Make a gift to support scholarships and financial aid.
- . Show your SJU spirit with new Hawk apparel from the bookstore.
- · Sign up for our online mentoring program, SJU Connects, for one-toone career consultations with fellow alumni and students.
- · Follow the Alumni Association of Saint Joseph's University on Facebook, Instagram and LinkedIn.

SUPPORT SJU



#### Get your copies here

Hello Lynn,

As a member of the Saint Joseph's University family, we're excited to offer you an exclusive opportunity to explore the rich tapestry of our shared history.

We're thrilled to announce that you can now access digital copies of all The Greatonian yearbooks since 1927. This means unlocking a treasure trove of nostalgia, laughter and camaraderie right at your fingertips.

To access your digital copies of the SJU yearbook, simply register below and you will receive the link to the yearbook archive in your confirmation

Questions? Contact Lynn Langnas at llangnas@sju.edu.

Get your copies here



#### Job Search Academy by Indeed + SJU



The SJU Alumni Association is offering all alumni free access to this brand new resource. Job Search Academy by Indeed + SJU offers several advantages over the regular Indeed job search site. Here's how it stands out:

- · Free courses & certifications
- · Career coaching
- · Exclusive job postings
- · Networking opportunities

Submit your name for free access to this great new resource.

Questions? Contact us at alumni@sju.edu.

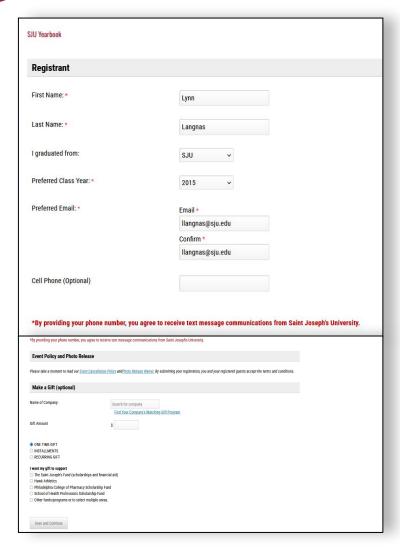
Submit your name here.





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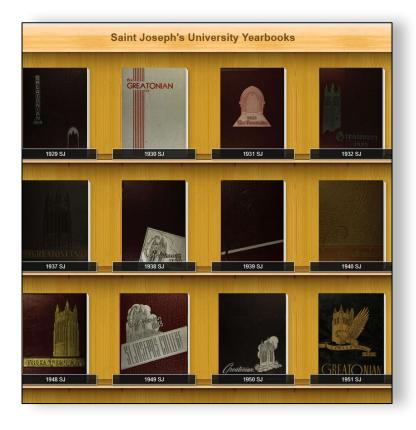
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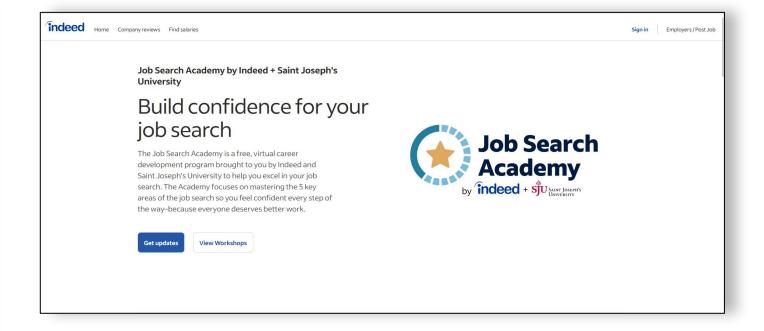


#### Confirmation email

×				
Lynn,				
Thank you for your interest in Job Search Academy by Indeed + SJU!				
Free access to Indeed + SJU Job Search Academy				
If you have questions, please reply to this email.				
Job Search Academy by Indeed + SJU				
Date March 25, 2025 to December 31, 2025				
Click here to edit your registration information.				
Registrant				
Lynn Langnas				



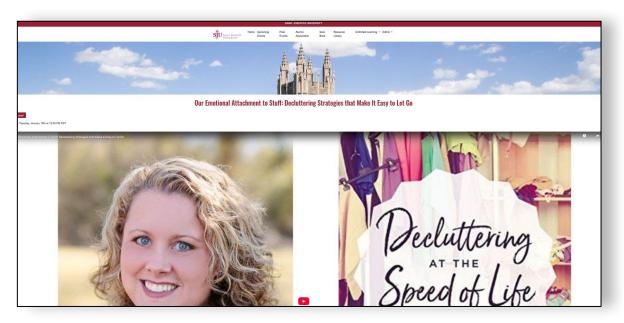






#### Product

Loyola Marymount University



Total	Total Live	Unregistered	Total Archived	Total	Average NPS	
Registrations (?)	Views (?)	Archive Views (?)	Views (?)	Views (?)	(1-10) (?)	
53	44	323	588	632	9.25	



Total archive views # of registered & unregistered view

unregistered archive views # of people who did not registered but watched

# One Campus, One Team





SJU SAINT JOSEPH'S UNIVERSITY



## Areas of Support

- Alumni ContactInformation
- Admission Support
- Budget AlleviatingPrograms
- Career Development
- Event(s)





## Areas of Support

Fundraising

❖ Thank you gifts / SЩ

Mentoring

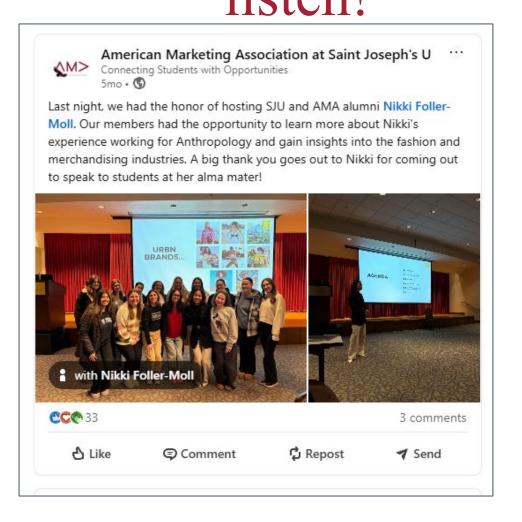
Resources

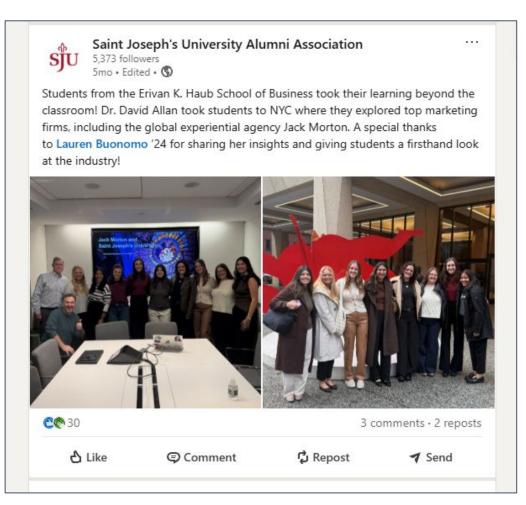
Volunteers





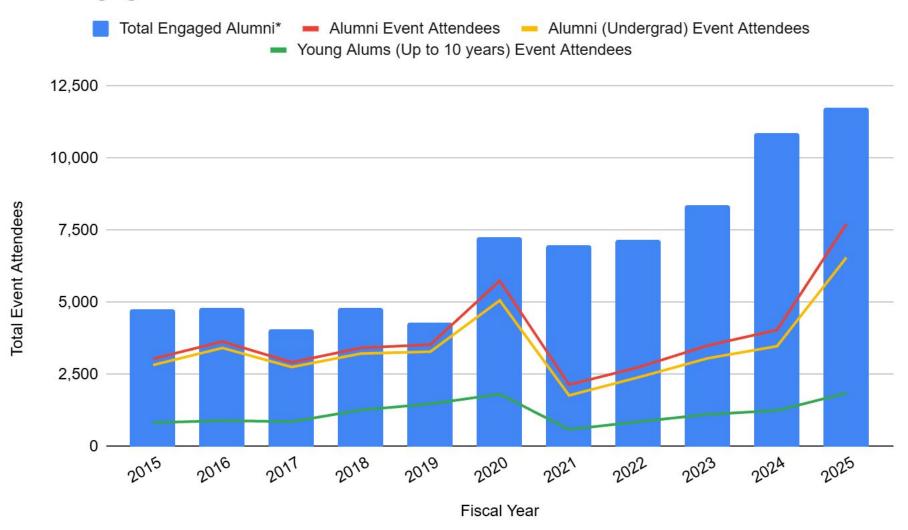
# "Now is the time to collaborate and listen!"





## Engagement Data

#### **SJU Engagement Numbers**



Fiscal Year	Total Events	In-Person	Virtual	Evergreen Events	Total Engaged Alumni*	Alumni Event Attendees	Alumni (Undergrad) Event Attendees	Young Alums (Up to 10 years) Event Attendees	Undergraduate Donors	Students Event Attendees**
2021	127	6	121	x	6,985	2,139	1,770	586	4,477	1
2022	158	67	91	х	7,151	2,745	2,397	858	3,918	15
2023	181	133	48	х	8,378	3,502	3,058	1,110	3,365	94
2024	214	168	46	10	10,871	4,042	3,478	1,246	3,169	192
2025	224	168	56	35	11,760	7,716	6,556	1,851	2,942	747

<sup>\*</sup>This number represents each unique person/ID that was engaged with SJU; event attendee, donor, volunteer, other.\*



## Evergreen Events for 2024-2025

		A	В	С	D	Е	F
	1	EVENT	DATE	ATTENDEES	INVITE	REMINDER	LAST CALL
37% first time <	139	Yearbook	Jun	1119	6/4@12	7/8@10	
V	140	Professional Development	Jun	350	8/13@10	9/30@4	
	141	Novena of the Sacred Heart	June	76			
	142	Soar Around the World	July	283	6/26@12	8/28@4	
	143	Hawk Hill Fall Sports	Sept	123	8/30@2	9/25@12	10/29@2
	144	SJU Fall Career Fairs	Sept	181	8/20@2	9/4@4	
	145	Plan a Fall Day of Culture	Oct	100	10/8@4	10/22@2	
	146	Book a Free Headshot	Nov	176	11/5@2	11/19@4	
	147	Happy New School Year	Sept	56	9/6@10	9/19@12	
30% first time <b></b>	48	Novembering	Nov	215	1/1@4	11/22@2	
1	149	Letters to Veterans	Nov	82	11/7@2	11/21@12	
	150	Hawk Holiday Happenings	Dec	62	11/15@12	11/26@12	
	151	Holiday Gift Guide	Dec	44	12/19@4		
	152	PDS - Creating Better Habits	Jan	237	1/3@1	1/21@12	
	153	Alumni Fitness Challenge	Jan	104	1/6@12	1/10@12	1/30@8
	154	Jesuit Education Survey	Jan	2	1/17@4	1/30@12	
	155	Letters to Elders	Feb	94	1/28@10	2/20@12	
	156	Spring Career Fair	Feb	115	1/13@12	2/6@2	
	157	PDS - Making Your Next Career Move	Feb	175	2/12@10	2/25@10	
	158	Museum Virtual Tour	Feb	145	2/28@12	3/13@10	
	159	Lenten Reflections	March	500	3/4@2	3/10@2	
	160	Spring Sports on Hawk Hill	March	27	3/5@10	4/15@10	
	161	PDS - Indeed/SJU	March	309	3/27@12	4/10@12	
4	162	SJU Month of Service	April	26	3/31@2	4/17@10	4/28@12
20% first time<	163	PDS - Level Up Your LinkedIn Profile	April	230	<b>&gt;</b> 4/14@10	4/21@12	10101
7 7 111 20 11110	164	Plan A Spring Day of Culture	April		4/22@12	5/6@2	
	165	ALC Webinars	All Year	6		***	2
	166						
	167		- 1	0	la l		
	168	Static event totals		4829			
	169						
	170						



### Return on investment

• \$10,000+ in New Donations

Fundraising

• Participation from wide range of alumni

• Reusable structure across audiences



## One Campus, One Team - A Two Way Street

- Campus Partners Alumni Engagement /
   General Alumni Engagement Recording
  - FY24 121 & FY25 194: Names
     Provided
- Athletics: 2,981 in FY25
- Lenten Reflections: 493
- FMM Museum Visitors:458

## Call to Action: Make It Work on Your

- Start small: pick 2 Evantspusry
- Partner with other departments
- Use newsletters to amplify <u>alumni advantages</u>
- Repurpose existing content
- Measure, refine, repeat
- Start with two campus partners and grow

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